PERFORMANCE CONSULTING SERVICES

CAPABILITY STATEMENT

Performance management and leadership development

COMPANY PROFILE

Performance Consulting Services is a certified woman-owned small business (WOSB) in Wells, Maine, available as a prime contractor or subcontractor for leadership development, performance management, and team development programs. The firm helps organizations strengthen leader capability, repair performance systems that are not working, and improve retention, engagement, and results. Programs combine custom curriculum, facilitated workshops, and leader coaching, delivered in person and virtually nationwide.

CORE COMPETENCIES

Leadership Development

- Leadership program and curriculum design
- Manager and new-leader development
- Leader and executive coaching
- Leadership assessments and debriefs

Performance Management

- Performance management system design and review
- Joyful Performance Model implementation
- Goal alignment and expectation setting
- Manager training in observation, feedback, and coaching

Team Development

- Team effectiveness and trust building
- Healthy conflict and communication
- Facilitated retreats, offsites, and working sessions

DIFFERENTIATORS

- **Built for leaders under real pressure.** Programs come from almost two decades of leading teams from the sales floor to corporate operations, designed around lean staffing, tight budgets, and results that can't wait.
- **Focused on outcomes you can measure.** After Emily introduced her performance model, her teams cut turnover by up to 20 percent while also growing sales.
- **Skills that carry into daily work.** Leaders leave with practical tools, materials, and habits they use on the job long after the session ends.
- **One accountable partner.** Emily designs and delivers every program personally, so you work directly with the person doing the work.
- **Proven tools, tailored to your mission.** Certified in Everything DiSC® and The Five Behaviors®, with every program shaped to your workforce and goals.

COMPANY DATA

Legal name	Performance Consulting Services, LLC
Founded	2023, Wells, Maine
UEI	DUFTMYEWNUR5
CAGE	21QN9
Certifications	WOSB
Point of contact	Emily Gospodarek, Owner
Accepts	Credit and purchase cards

KEY LEADERSHIP

Emily Gospodarek, Owner. Emily is a specialist in maximizing team performance who has led multi-location teams and overseen company-wide daily retail operations. She holds an MBA and Leadership Certificate from the Tippie College of Business at the University of Iowa.

NAICS CODES

611430 Professional and Management Development Training

541611 Administrative Management and General Management Consulting Services

541612 Human Resources Consulting Services

207-987-0726 **Emily@performanceconsultingservicesllc.com** **www.performanceconsultingservicesllc.com**